Message Text

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PAGE 01 SANTIA 04687 071639Z

60

ACTION ARA-20

INFO OCT-01 ISO-00 AGR-20 SWF-02 AID-20 STR-08 COME-00

EB-11 DRC-01 FEA-02 SP-03 NSC-07 RSC-01 CIEP-03

TRSE-00 SS-20 OMB-01 CEA-02 CIAE-00 FRB-03 INR-11

NSAE-00 XMB-07 OPIC-12 LAB-06 SIL-01 INT-08 GSA-02

DODE-00 PA-04 USIA-15 PRS-01 L-03 H-03 /198 W

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R 071558Z AUG 74 FM AMEMBASSY SANTIAGO TO SECSTATE WASHDC 9713

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E.O. 11652: N/A TAGS: ETRD, CI

SUBJECT: INVENTORY OF CHILE TRADE PROBLEMS

REF: A) STATE 165812; B) SANTIAGO 4641

1. EMBASSY HAS FOLLOWING COMMENTS ON REF A:

A. PRINCIPAL CHILEAN TRADE PROBLEMS WITH US IS ENSURING ADEQUATE SUPPLIES OF US FERROUS SCRAP.

B. ENSURING ADEQUATE SUPPLY OF ALPHA CELLULOSE IS MUCH LESS SIGNIFICANT IN MACROECONOMIC TERMS AND IN LENGTH OF TIME PROBLEM LIKELY TO CONTINUE.

C. PROPOSED MODIFICATION OF US REGULATIONS GOVERNING BOTTLE SIZES AND FILL STANDARDS FOR WINE WILL NOT CAUSE CHILE SIGNIFICANT PROBLEM ACCORDING TO GOC AND WINE EXPORTERS.

D. IT IS FAR FROM CLEAR THAT GOC SUPPORTS UNILATERAL PRODUCER EFFORTS IN CIPEC TO ESTABLISH PRODUCER CARTEL FOR LIMITED OFFICIAL USE

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COPPER. FORMER MIN MINES GAVE THIS IMPRESSION, BUT

EMBASSY BELIEVES IMPORTANT FORCES IN GOC ARE OPPOSED TO IDEA.

E. CHRONIC UNFAVORABLE TRADE BALANCES WITH ARGENTINA, BRAZIL, ANDEAN GROUP AND MEXICO ARE NOT CURRENTLY REGARDED BY GOC AS PROBLEMS.

F. EMBASSY AGREES THAT SUPPLY OF REASONABLY PRICED PETROLEUM CONTINUES TO BE A MAJOR CONCERN OF GOC. SAME IS TRUE OF CERTAIN FOODSTUFFS (PARTICULARLY WHEAT) AND CHEMICAL SUPPLIES.

2. RECOMMEND DEPARTMENT CONSIDER INCLUDING FOLLOWING IN INVENTORY:

A. CHILEAN/MEXICAN RELATIONS WHICH ADVERSELY AFFECT TRADE, ESPECIALLY SALES OF MEXICAN FERTILIZER TO CHILE.

B. POLITICAL CONSIDERATIONS IN EUROPE WHICH ADVERSELY AFFECT CHILE'S ABILITY TO OBTAIN CREDIT AND MAKE PURCHASES, ESPECIALLY MILITARY EQUIPMENT PURCHASES.

C. TREAT PRESENTED TO CHILEAN TRADE WITH EUROPE BY BOYCOTT OF CHILEAN CARGOES BY ITF AFFILIATES (REF B). POPPER

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Message Attributes

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TAGS: ETRD, CI, US, XM

To: STATE

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